



## HEALTH CARE

### Group Chairs

Karen Palestini  
Partner  
(215) 575-7171  
Philadelphia  
kpalestini@dilworthlaw.com

### Related Lawyers

Anne Marie Aaronson  
Patrick J. Dwyer  
Marc A. Feller  
Andrew Leven  
Ms. Renee H. Martin, JD,  
RN, MSN  
Marjorie McMahon Obod  
Susan B. Orr  
Karen Palestini  
James J. Rodgers  
Jennifer Platzkere Snyder  
Matthew I. Whitehorn  
Roger F. Wood

### Related Practices

Bankruptcy & Insolvency  
Corporate and Business  
Labor & Employment  
Litigation  
Philanthropic & Non-profit  
Public Finance  
Real Estate  
Tax

**An Accomplished Team.** Dilworth Paxson's Health Care Practice enjoys distinctive standing in the legal services community. Our attorneys hail from a diverse array of big firm, in-house, government and industry positions. These experiences allow us to handle the most significant, demanding and innovative health care transactions, initiatives and representations in the United States.

**An Enviable Tradition of "Firsts".** Dilworth Paxson's attorneys formed one of the first accountable care organizations (ACOs) approved by CMS under the Patient Protection and Affordable Care Act (PPACA); and we continue to develop innovative health care alliances among providers, insurers, employers and commercial entities to master the challenges of the ever-changing health care environment. Dilworth Paxson's health care attorneys also led the way for a number of for-profit hospitals and rehabilitation providers to be the first to enter exclusively non-profit health care markets in a number of states; and we continue to cultivate for-profit/non-profit collaborations across industry niches today.

**Creativity and Experience across Industry Niches.** Our health care attorneys' expansive range of industry experience is enhanced not only by our colleagues in other Dilworth Paxson practice areas, but also by our relationships with valuation firms, financial service providers, management services companies and other professional health care service providers. We are proud of the accomplishments that these synergies have produced, which include:

- Medicare Shared Savings Program (MSSP) and 'commercial' ACO development, pre-formation alignment, and post-formation interactions between and among institutional providers, physicians/individual providers, insurers, etc.
- Non-ACO provider alignments and initiatives to meet the challenges of PPACA and trending reimbursement models, including:
  - EHR (electronic health record) initiatives, payments, and "meaningful use" compliance
  - alternative reimbursement strategies, bundled services, capitation, and patient centered medical home status
  - clinical affiliations and reimbursement affiliations, IPAs, messenger models, PHOs, other clinical integration initiatives compliant with FTC anti-trust guidance
  - service line co-management, indirect compensation, recruitment and other arrangements compliant with Stark, Anti-Kickback, CMP, FCA and other fraud and abuse laws
- Histocompatibility laboratory joint venture development between organ procurement organization (OPO) and blood center
- Intellectual property agreements, filings and counseling to pharmaceutical companies,

academic medical centers, universities and other employers of medical directors and scientists to protect (via non-disclosure and work-for-hire agreements) and value (via licensing and patenting) research, discoveries, know-how and other intellectual property

- Retail clinic, wellness center, medical spa, cosmetic dental services, and other commercial/consumer applications of health service/product line offerings, design and implementation (including regulatory approvals)
- Securities offerings and related business structuring of/for entities offering health care services, i.e., large single- and multi-specialty physician groups, ASCs (ambulatory surgery centers), GPOs (group purchasing organizations), as well as negotiation of ancillary management company, franchise and vendor arrangements/agreements
- Health care compliance reviews, audits, investigations and counseling for large university health systems and other providers
- Information privacy, security breach, medical information technology, and self-disclosure protocol counseling for universities, health systems and other entities having access to protected health information and other confidential information under HIPAA, HITECH and related laws
- Accreditation, licensure and survey counsel for acute care, rehabilitation, sub-acute, long-term care and ancillary providers
- General counsel for a number of community hospitals, providing all legal services including but not limited to:
  - medical staff relations
  - employment/benefits law
  - labor law
  - real estate, land use and environmental law
  - consent and end-of-life issues
  - clinical trials
  - EMTALA compliance
  - board of trustee training/organizational governance
  - medical school/faculty practice plan relations
  - patient safety and event reporting
  - tax-exempt organization planning and guidance

- Medicare, governmental program, and managed care reimbursement, contracting and disputes

### **NEWS / EVENTS**

#### **Press Releases**

- Dilworth Paxson Welcomes New Health Care Practice Chair
- Dilworth Paxson LLP Announces a New Partner in the Health Care Group
- Dilworth Attorneys Named 2016 Pennsylvania Super Lawyers And Rising Stars
- Dilworth's Matthew Whitehorn Appointed Chair of Internal Revenue Service's Advisory Committee
- Dilworth Paxson LLP Gains Two New Partners in its Health Care Practice Group
- Sixteen Dilworth Paxson Attorneys Named to 2019 The Best Lawyers in America® List
- Renee H. Martin Rejoins Dilworth Paxson LLP as Of Counsel in its Health Care Practice Group
- Dilworth Adds Andrew Leven to White Collar & Government Investigations Group

#### **Media Coverage**

- Dilworth Paxson names new health-care group chair
- Dilworth Taps Ex-Saul Ewing Atty To Lead Health Care Practice
- People in the News

#### **Articles**

- Renee H. Martin Rejoins Dilworth Paxson LLP

#### **E-Alerts**

- REGISTRATION CLOSED: Webinar: How to Navigate Alcoholism and Substance Abuse Under the FMLA/ADA
- Join Us for a Webinar Panel Discussion: What's on the Horizon in Privacy and Data Security?
- DEA Announcement: Increasing Number of Federally Authorized Marijuana Growers
- Law 360: A Cautionary Word For Providers Of Drug Addiction Treatment

## Events

- HIPAA: Audit Exposure and Readiness